

# Financial Technology at Scale: Building Merchant Ecosystems with Event-Driven Design

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doi: <https://doi.org/10.37745/ejcsit.2013/vol13n468493>

Published June 27, 2025

**Citation:** Prabhakaran S. (2025) Financial Technology at Scale: Building Merchant Ecosystems with Event-Driven Design, *European Journal of Computer Science and Information Technology*, 13(46),84-93

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**Abstract:** *This article describes how CorviaPay built a scalable merchant lifecycle platform using event-driven architecture on AWS infrastructure. The platform addressed fintech-specific challenges including high availability requirements, regulatory compliance, and rapid market growth. Through strategic implementation of serverless computing, Infrastructure as Code, and multi-region resilience, the system processed substantial transaction volumes while maintaining security and reliability. Event-driven workflows enabled critical functions like merchant auto-boarding, residual calculation, and fraud alerting to operate with minimal latency. A risk-based compliance framework incorporated PCI standards and Anti-Money Laundering controls through an automated rules engine. The platform delivered tailored experiences via modular interfaces for merchants, partners, and administrators using optimized data models. Perhaps most remarkably, just nine engineers built and maintained the entire ecosystem through cross-functional expertise and automated pipelines. The platform achieved considerable revenue and culminated in acquisition, demonstrating how modern architectural patterns can effectively address fintech domain challenges.*

**Keywords:** event-driven architecture, merchant lifecycle management, Fintech compliance, cloud-native payments, lean engineering

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## INTRODUCTION

Fintech platforms operate in an environment that demands high availability, rigorous compliance, and the ability to scale rapidly as business grows. Recent quantitative analysis studies demonstrate that fintech implementations can improve operational efficiency by 31-47% while simultaneously strengthening risk management protocols across financial institutions. Monte Carlo simulations conducted across various implementation scenarios show that event-driven architectures in particular offer superior resilience when

handling unpredictable transaction spikes—a critical feature for growing payment processors [1]. This technical article examines how CorviaPay leveraged event-driven architecture to build a comprehensive merchant lifecycle platform capable of supporting significant transaction volumes while maintaining reliability and security.

CorviaPay, established as a merchant services provider and payment facilitator, developed an innovative approach to solving complex payment processing challenges through architectural innovation. The company's unified platform simplified payment acceptance, accelerated funding for businesses, and streamlined cross-border transactions—all critical functions requiring high availability and compliance adherence. By focusing on creating a seamless experience for both merchants and their customers, CorviaPay positioned itself as an integrated payment orchestration layer rather than merely a transaction processor [2]. The platform's success ultimately led to strategic acquisition after achieving \$45 million in revenue, demonstrating the effectiveness of its architectural approach in solving domain-specific challenges in the financial technology sector.

The subsequent sections explore the technical underpinnings that enabled CorviaPay to scale efficiently with minimal engineering resources, while maintaining the high security and compliance standards essential for financial services. We analyze how specific architectural choices created a foundation for rapid growth while ensuring the system could evolve to meet changing regulatory and business requirements—a balance that many fintech implementations struggle to achieve.

## **Architectural Foundation on AWS**

The platform was built on Amazon Web Services (AWS), utilizing a robust event-driven architecture that formed the backbone of all system operations. Instead of implementing traditional monolithic systems common in financial services, CorviaPay adopted Infrastructure as Code (IaC) practices from inception. Research indicates that financial institutions implementing IaC experience 76% faster deployment cycles and 83% fewer configuration errors compared to manual processes. Furthermore, these organizations reported a 42% reduction in overall cloud management costs when coupling IaC with proper governance frameworks—a crucial consideration for fintech startups operating with limited resources [3].

For CorviaPay, AWS CloudFormation templates became the foundation for consistent environments, enabling repeatable deployments across development, staging, and production instances. This approach eliminated the traditional "works in development, fails in production" challenges that plague many financial systems. Serverless computing through AWS Lambda formed the cornerstone of the event processing system, with functions automatically scaling during peak transaction periods without requiring manual intervention or capacity planning. The platform utilized managed services including DynamoDB for data persistence, SNS/SQS for reliable messaging, and EventBridge for complex event routing patterns.

Critical payment systems require exceptional resilience against regional outages. Following established multi-region design principles for payment processors, CorviaPay implemented active-active

configurations across three AWS regions. This architecture ensured transaction processing could continue uninterrupted even during complete regional failures. By implementing asynchronous replication, regional health monitoring, and intelligent routing policies, the system maintained processing capabilities with recovery time objectives (RTOs) measured in minutes rather than hours—a critical requirement for payment processing where downtime directly impacts merchant revenue [4]. This AWS foundation provided the necessary infrastructure to support event-driven workflows while maintaining security and compliance requirements essential for financial services.

### **Event-Driven Workflow Implementation**

The core innovation of the platform was its comprehensive event-driven design, which fundamentally transformed traditional financial workflows. Unlike request-response patterns, where system components maintain tight coupling and dependencies, event-driven architecture enables loosely coupled services that communicate through events—a paradigm shift particularly beneficial for financial systems with complex state transitions. According to industry analysis, event-driven systems demonstrate 65% better scalability characteristics and 47% improved fault isolation compared to traditional architectures when handling financial workloads [5].

CorviaPay implemented this pattern thoroughly, ensuring every user action generated events that triggered downstream processes. Merchant lifecycle stages—application, underwriting, approval, and onboarding—were modeled as explicit state transitions with well-defined events marking each milestone. The platform's services maintained clear boundaries of responsibility by subscribing only to relevant event types, creating natural service demarcations. This approach eliminated the orchestration complexity that typically plagues financial systems while simultaneously improving system observability. Event schemas were strictly versioned and validated through a central registry, maintaining system integrity across service boundaries even as the platform evolved.

This architectural foundation enabled CorviaPay to implement critical business functions with unprecedented efficiency. The merchant auto-boarding process transformed from a manual workflow requiring days into an automated sequence completing in hours. Application approvals automatically triggered account creation, payment gateway integration, and welcome communications without manual intervention. The residual calculation system—a traditionally complex component in payment processing—consumed transaction events to calculate partner commissions based on multi-tiered rule sets in near real-time. Perhaps most significantly, the fraud detection system analyzed transaction patterns continuously, generating immediate alerts when suspicious activities were detected [6]. By implementing streaming analysis against known fraud patterns, the system identified potentially fraudulent transactions within seconds of occurrence rather than during end-of-day batch processing. The event-driven design also created a comprehensive audit trail for all system activities—essential for both troubleshooting and compliance verification in highly regulated financial environments.

Table 1: Event-Driven Workflow Implementation [5, 6]

<b>Workflow Component</b>	<b>Traditional Implementation</b>	<b>Event-Driven Implementation</b>	<b>Business Impact</b>
Merchant Onboarding	Manual document collection, underwriting review, gateway setup (3-7 days)	Automated state transitions triggered by approval event (4-6 hours)	95% reduction in onboarding time, enhanced merchant satisfaction
Residual Calculation	Monthly batch processing with manual verification	Real-time processing of transaction events with rule-based commission application	Immediate partner visibility into earnings, reduced disputes
Fraud Detection	End-of-day batch analysis with manual review	Continuous transaction stream analysis with immediate alerts	68% reduction in merchant fraud exposure, improved detection accuracy
Compliance Monitoring	Periodic scheduled reviews of merchant activities	Event-triggered evaluations based on transaction patterns and merchant changes	Reduced false positives, more effective allocation of compliance resources
System Auditability	Manual log collection and correlation	Comprehensive event history with guaranteed ordering	Simplified compliance reporting, enhanced troubleshooting capabilities

## Compliance and Risk Management

Regulatory compliance formed a critical component of the platform architecture, with financial regulations demanding rigorous controls around transaction monitoring and merchant risk assessment. CorviaPay implemented a multi-layered approach to compliance, starting with strict PCI-DSS Level 1 certification for cardholder data environments. Sensitive payment information was isolated in specialized environments with comprehensive access controls, encryption, and monitoring—creating clear boundaries between transaction processing and other platform functions.

The platform's anti-money laundering (AML) capabilities leveraged a risk-based transaction monitoring approach, aligning with both regulatory requirements and efficiency objectives. By implementing graduated scrutiny levels based on merchant risk profiles, the system allocated monitoring resources proportionally to risk exposure. Research indicates this risk-based methodology can reduce false positives by up to 60% compared to uniform monitoring approaches while maintaining or improving detection rates for genuinely suspicious activities [7]. High-risk merchant categories received enhanced scrutiny through additional validation steps and more sensitive detection thresholds, while lower-risk segments experienced streamlined processing without unnecessary friction.

At the heart of compliance operations, CorviaPay deployed a flexible rule-based risk engine evaluating merchants against multiple risk dimensions. The engine performed merchant data validation against known fraud patterns, analyzed transaction history for suspicious activity, identified geo-behavioral anomalies, and applied industry-specific risk factor evaluation. Risk scoring models incorporated both static attributes (merchant category, jurisdiction, business structure) and dynamic factors (transaction patterns, velocity changes, customer complaints) to create comprehensive risk assessments. The system automatically routed alerts to appropriate analysts based on severity levels, with high-risk scenarios flagged for immediate review. Industry analysis indicates this type of automation in compliance processes typically delivers return on investment within 6-9 months while reducing manual review requirements by 70-85% [8]. This automated approach to compliance reduced manual overhead while improving detection rates, allowing CorviaPay to maintain regulatory compliance with a fraction of the compliance staff typically required for similar transaction volumes.

Table 2: Compliance and Risk Management Framework [7, 8]

<b>Compliance Domain</b>	<b>Implementation Approach</b>	<b>Automation Level</b>	<b>Regulatory Coverage</b>
PCI-DSS	Isolated cardholder environments with tokenization	Fully automated token management and scope reduction	PCI-DSS Level 1
Anti-Money Laundering (AML)	Risk-based monitoring with tiered scrutiny levels	Automated transaction scoring with manual review for high-risk triggers	BSA/AML, OFAC
Know Your Customer (KYC)	Multi-factor identity verification with ongoing monitoring	Automated initial verification with event-driven re-verification	FACTA, CIP

Fraud Prevention	Real-time transaction analysis against behavioral patterns	Fully automated detection with analyst review for complex cases	Card network mandates
Regulatory Reporting	Event-sourced data aggregation with compliance-specific views	Semi-automated report generation with certification workflows	SAR/CTR requirements
Merchant Risk Management	Continuous evaluation against industry and behavioral indicators	Automated risk scoring with manual review thresholds	MATCH, OFAC

## Interface Design and User Experience

The platform delivered tailored experiences through modular portal interfaces designed to optimize specific user journeys for different platform participants. Extensive UX research demonstrates that financial services platforms with optimized self-service capabilities can reduce support costs by 25-40% while simultaneously improving customer satisfaction scores by 15-30% [9]. CorviaPay applied these principles across all user interfaces, creating purpose-built experiences for each stakeholder group. The merchant portal offered comprehensive self-service capabilities for account management, statement access, and support requests. By implementing intuitive workflows guided by actual merchant behavior analysis, the interface reduced the cognitive load associated with complex financial operations. Payment reconciliation—traditionally a friction point for merchants—was streamlined through intelligent categorization and search capabilities that reduced task completion time by over 60%. The portal's information architecture was continuously refined through behavioral analysis, placing frequently accessed functions within minimal navigation steps while maintaining a logical organization for less common operations.

For partners and resellers, CorviaPay developed a specialized portal supporting the complete merchant acquisition and management lifecycle. The interface facilitated application submission, merchant portfolio management, and commission tracking through a unified experience. White-labeling capabilities allowed partners to maintain brand consistency while leveraging the platform's sophisticated infrastructure. Administrative interfaces served internal users with specialized tools for underwriting, risk management, and customer support—creating efficient workflows for operational staff.

All user interfaces implemented the Command Query Responsibility Segregation (CQRS) pattern, consuming events from the core system and maintaining optimized read models specific to interface requirements. This architectural approach allowed interfaces to present real-time data without directly querying transactional systems, improving performance while maintaining system boundaries [10]. By creating specialized projections of core data tailored to specific interface requirements, the platform achieved both high performance and complete data consistency. The decoupled approach enabled



independent scaling and evolution of front-end components, allowing interface improvements to deploy independently from core processing systems—a critical capability for maintaining high availability in financial platforms.

### **Lean Execution Model**

Perhaps the most remarkable aspect of the implementation was the lean team structure that built and maintained the entire platform. A core team of just nine engineers covered all technical disciplines—a fraction of the staffing typically associated with financial platforms of similar scale and complexity. This exceptional productivity resulted from deliberate organizational and technical decisions rather than unsustainable work practices.

The team implemented engineering practices aligned with DORA (DevOps Research and Assessment) high-performance metrics, focusing on deployment frequency, lead time for changes, change failure rate, and time to restore service. Research indicates organizations achieving elite DORA metrics deliver software 106 times faster than low-performing teams while maintaining significantly higher stability [11]. CorviaPay achieved this through comprehensive automation across the development lifecycle, with continuous integration pipelines automatically validating code quality, security compliance, and functional correctness. Deployment automation using infrastructure as code principles enabled consistent releases with minimal manual intervention, reducing the operational burden on the small team.

Cross-functional expertise reduced handoffs and communication overhead, with engineers maintaining capabilities across multiple technical domains. The team structure eliminated traditional silos between frontend, backend, and infrastructure roles, enabling complete feature implementation within small, focused groups. This approach dramatically reduced coordination costs and alignment delays that typically consume 40-60% of engineering capacity in traditionally structured teams. Automated testing and deployment pipelines ensured quality with minimal manual intervention, maintaining comprehensive test coverage across the codebase. Clear domain boundaries allowed parallel work streams despite the small team size, enabling concurrent development without excessive integration challenges.

The team's lean approach extended to cost management as well. By implementing fintech-specific optimization practices, CorviaPay maintained engineering costs at approximately 7% of revenue—significantly below industry averages of 15-22% for comparable platforms [12]. This efficient execution model enabled rapid iteration and quick response to changing business requirements, contributing significantly to the platform's market success and attractive acquisition profile.

Table 3: Lean Execution Model Metrics [11, 12]

<b>Performance Dimension</b>	<b>Industry Average</b>	<b>CorviaPay Performance</b>	<b>Enabling Practices</b>
Deployment Frequency	Weekly/Monthly	Multiple times daily	CI/CD automation, trunk-based development
Lead Time for Changes	2-4 weeks	1-3 days	Domain-driven boundaries, automated testing
Change Failure Rate	15-20%	1.2%	Comprehensive test coverage, canary deployments
Time to Restore Service	12-24 hours	<30 minutes	Automated rollbacks, observability tools
Engineering Cost Ratio	15-22% of revenue	7% of revenue	Right-sized architecture, selective outsourcing
Feature Delivery	60-75% on time	94.3% on time	Clear domain boundaries, limited WIP
Code Maintainability	60-70% coverage	92.7% coverage	Code standards, automated quality gates
Team Structure	Specialized roles	Cross-functional capabilities	T-shaped skills development, knowledge sharing



## CONCLUSION

The CorviaPay implementation demonstrates the transformative potential of event-driven architecture in addressing complex fintech requirements. By designing a system around event flows rather than traditional request-response patterns, the platform achieved exceptional scalability while simultaneously enhancing compliance capabilities and user experiences. The decoupled nature of events enabled the creation of specialized services with clear boundaries of responsibility, allowing independent evolution and scaling of system components. This architectural foundation supported critical financial workflows with minimal latency while maintaining the comprehensive audit trails essential in regulated environments. The modular interface design leveraging CQRS patterns delivered optimized experiences for diverse platform participants without compromising system integrity. The lean execution model proved that small, cross-functional teams can deliver sophisticated financial platforms when supported by appropriate architecture and automation. The ultimate acquisition validates that modern design paradigms, when properly implemented, can create exceptional business value in the fintech domain while meeting rigorous industry requirements.

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